

FIVE DAYS TO CHANGE YOUR FUTURE

FUTURE LEADERS:

Helping in-house
counsel to transform
their careers



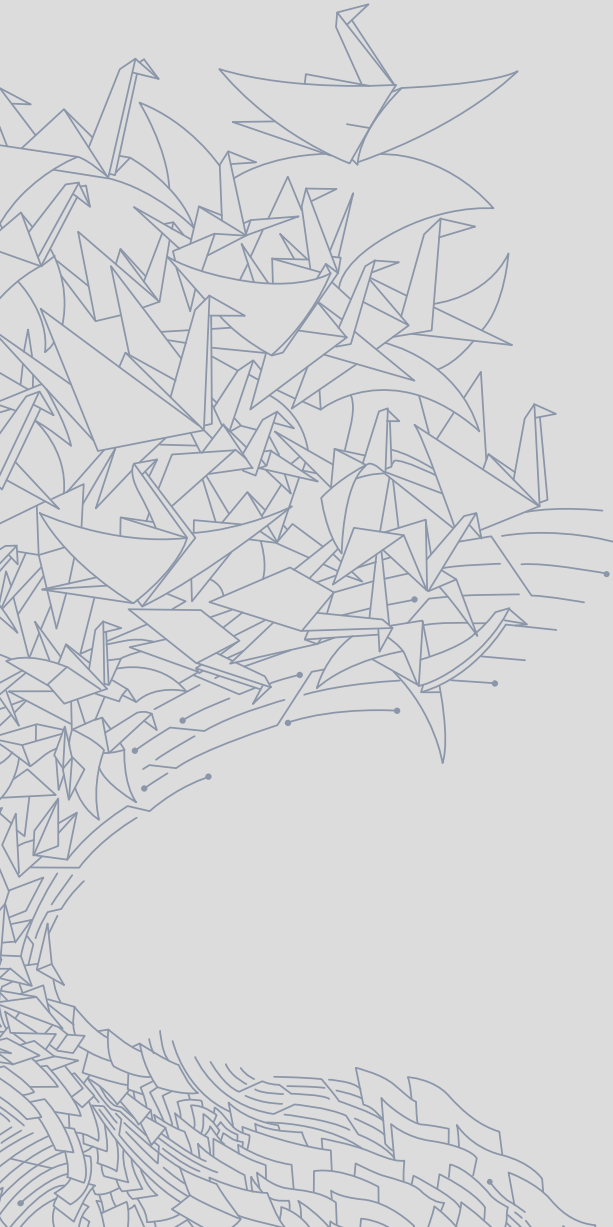
**IMAGINE IF YOU
COULD ATTEND A
PROGRAMME THAT...**

**... WAS COMPLETELY
TAILORED TO SENIOR
IN-HOUSE LAWYERS**

**... OFFERED EXPERT
GUIDANCE, GROUNDED
IN THE REAL WORLD**

**... CONNECTED YOU
WITH A VALUABLE
NETWORK OF PEERS**

**WELCOME TO
FUTURE LEADERS**



FUTURE LEADERS

Maybe you're a General Counsel, looking to hone your leadership skills. Or an experienced in-house lawyer, ready for a fresh challenge. Whether you're moving up, or moving on, we know that pushing your career to the next level takes talent - and training. Which is where Future Leaders comes in.



Outstanding - great programme; excellent for networking and practical leadership insights coupled with theory.

General Counsel, FTSE 100 company





IT'S RELEVANT

Future Leaders was developed in partnership with the best in the industry, drawing on over 200 hours of interviews with leading GCs. We've looked at the challenges they face, and how they overcome them, to create a programme that's realistic, actionable and grounded in real-world experience.



IT'S INSIGHTFUL

Led by individuals with over 63 years' combined experience in the industry, Future Leaders puts you in good company. With such high-calibre people in the room, every session stays well-informed and well-paced.



IT'S DYNAMIC

Feedback isn't just a nice to have for us – it's vital. We ensure that it always informs next year's programme, which means Future Leaders keeps getting better. We continuously update the programme to address the most pressing issues faced by the in-house community. You don't have the luxury of standing still, so why should we?



IT'S JUST THE BEGINNING

Future Leaders is divided into three modules, across five days, spread throughout the course of a year. It's designed this way so that you can implement the skills you've learnt in the time between modules. You can also supplement your learning with additional resources through our online portal, sharing your experiences and tools with colleagues and team members.

AT A GLANCE

BY LEADERS,
FOR LEADERS

200

hours of one-on-one
research with leading
GCs and Heads of Legal
informed the course
content

63+

combined years of
industry experience in
the room

A PERSONAL
INVESTMENT

55

hours of in-person course
facilitation time

BEYOND THE
BOARDROOM

25

like-minded peers in each
cohort to ensure a tailored
experience

250+

senior in-house lawyers in
the Future Leaders alumni
network

2500+

companies have relied on our specialist technology, consultancy and innovation teams (so you're in safe hands)

3

modules to ensure that you have time to absorb, plan and implement what you've learnt

2

formal alumni sessions each year to give you a chance to learn new leadership skills, grow your network and reconnect with your cohort

£15,000

worth of course content (for just £3,750*)

*plus VAT





**By far the best course
I've been on.**

General Counsel, FTSE 100 company



**The programme was very
tailored to leadership within
Corporate Legal Departments
which I think was really helpful
as you simply can't find that
elsewhere in the market.**

General Counsel, FTSE 100 multinational



**Brilliant - thoroughly enjoyable
and insightful. Most practical and
informative of any of these types
of sessions I have ever attended.
Thank you.**

Head of Legal, global financial institution

TARGETED TECHNIQUES, TAILORED TAKEAWAYS

Future Leaders is designed with the in-house community in mind. The content is backed by extensive research into what works for its leaders – and what doesn't. That's what makes Future Leaders the only programme of its kind in the market, and why it's so effective in practice.

Each session we'll provide you with resources, additional reading, tips and tools which you'll be encouraged to take back, share and use with your own teams. At the end of the programme, you'll receive a copy of our Value Dynamics Toolkit – our best practice series of guides for practitioners tasked with leading in-house teams.

You will also gain access to our Future Leaders online platform where you'll be able to access all course materials, get in touch with others in your cohort, and use the forums to network with your peers.

A PROFESSIONAL NETWORK, FOR PERSONAL GROWTH

Future Leaders is delivered in person to a group of 25 senior in-house counsel, many hand-picked by their organisations as up-and-coming legal talents. The programme gives you a chance to not just network, but to build up deep and meaningful relationships within the group.

But this network doesn't just stop with your cohort. It extends to the Future Leaders' alumni network which runs events each year, with guest speakers and lectures on a variety of topics. This network includes over 250+ graduates of the programme, many of whom have now been promoted to General Counsel.

“

It is an excellent opportunity to network, renew acquaintances and to learn.

Head of Legal, FTSE 100 multinational

“

It's been brilliant. The training is excellent... and meeting peers has been great.

General Counsel, international financial institution

THREE MODULES, ONE CAREER-DEFINING OPPORTUNITY

Each module focuses on a different aspect of leadership, teaching you how to engage, inspire and influence at all levels.

MODULE ONE: TEAM LEADERSHIP (TWO DAYS)

You'll look at components of personal impact, starting with the implications of developing strong listening and communication skills, moving onto different operating styles and motivational drivers in influencing and engaging others. You'll use this leaning to focus on the challenges around building a high-performance culture, and developing and maintaining a strong team dynamic.

You'll come away from this module having a better understanding of how to:

- demonstrate and deliver value through your legal function
- enhance your leadership skills
- identify, engage, develop and retain talent
- embed a high-performance culture
- understand the levers for creating high-performance teams
- develop a strong team dynamic

MODULE TWO: BUSINESS LEADERSHIP (TWO DAYS)

Building on the lessons in module one, you'll focus on creating strong relationships with your business, including what effective business partnering with the legal team looks like. You will assess how best to structure your team, and then explore the options around resourcing and addressing your conclusions. You'll also spend time working in teams to understand the challenge of driving and reporting on performance and then work together to develop a legal reporting dashboard. In addition, you will receive guidance on how best to maximise networking opportunities when working a room. This module closes with an exploration and practice session on performance coaching techniques.

You'll come away from this module having a better understanding of how to:

- grow your influence and engage senior stakeholders
- align the legal function with the business
- build the optimal operating and resource structure
- develop an effective performance dashboard for your legal function
- coach and drive higher levels of performance within your team

MODULE THREE: MARKET LEADERSHIP (ONE DAY)

In the final module you will focus on opportunities for developing and leveraging your network. You'll receive an interactive talk from a top GC, before moving on to spend time exploring how to more effectively leverage your network of advisers, which advocates for high levels of confidential peer-to-peer feedback. Finally, you'll explore how best to develop your own personal brand and leverage your network to help ensure their ongoing success.

You'll come away from this module with a better understanding of:

- key insights into the GC role
- how to effectively leverage your adviser network
- how to develop your personal brand and network
- ways in which you can address a real opportunity or challenge you're facing in your role
- priorities for you to focus on over the coming year



The course covers leadership from every angle and explores every facet. The content, exercises, speakers and takeaways are all top notch. It's a hugely valuable course.

Head of Legal, FTSE 100 multinational



Extraordinary! The sessions were practical, informative, challenging, enlightening and fun.

Head of Legal, global financial institution

THE FINER DETAILS

WHEN DOES THE COURSE RUN?

Module One – 25-26 March 2020

Module Two – 17-18 June 2020

Module Three – 12 November 2020

HOW MUCH DOES IT COST?

You'll receive over £15,000 worth of in-person leadership training, as well as additional materials and access to alumni events, for just **£3,750 + VAT**.

INTERESTED? DON'T MISS OUT...

Numbers are strictly limited to ensure that each participant gets the best experience and support. If you would like to secure your place, or have any queries about the programme, please contact:

RACHAEL HOLE

+44 (0) 161 934 6019

rachael.hole@addleshawgoddard.com

Alternatively, scan the below QR code to be taken to our website where you can submit your information or find a list of frequently asked questions:



MEET THE TEAM



It's been brilliant – a lot of new ideas and has given me confidence in myself.

Interim Head of Legal, top UK retailer



JEREMY FRANKS

Programme co-lead

Jeremy specialises in executive and team development, and in supporting individuals, teams and organisations through change. Jeremy previously worked at Deloitte where he led HR in the consulting business within EMEA and globally. He worked with the executive leadership team in designing and implementing senior development programmes to drive performance.



ANDREW PAWLEY

Programme co-lead

Andrew is an experienced management consultant, facilitator and coach. Focusing extensively on the legal sector, he has worked for the AG Client Development Centre for over 10 years supporting the development of many of our clients' in-house teams, leading the research to develop our Value Dynamics toolkit and acting as a sounding board to a number of FTSE-100 Group GCs. Andrew was responsible for Partner Development at Andersen globally and is a Fellow of the Institute of Chartered Accountants, with an MBA from London Business School.



GREG BOTT

Director, AG Consulting

Greg has deep expertise in helping in-house legal teams maximise their effectiveness and deliver value to their organisation, regularly working with General Counsel and senior heads of legal in some of the UK's leading businesses. His work was recognised as 'Stand Out' in the FT Innovative Lawyer Awards in the category of 'Client Service' and he is regularly invited to give talks on innovation in the legal sector.



I have found [Future Leaders] very useful. I've really noticed its impact on my daily work and my management skills... Thank you so much.

Head of Legal, FTSE 100 organisation

Future Leaders was developed by Addleshaw Goddard's Client Development Centre, whose bespoke advisory services help in-house legal teams to optimise their legal function, and become critical players in the wider business.

It's all part of our intelligent approach to legal service delivery. An approach that's designed to push the boundaries, to develop new ways of thinking, and to help in-house counsel take back control through the right people, processes, tools and technology.

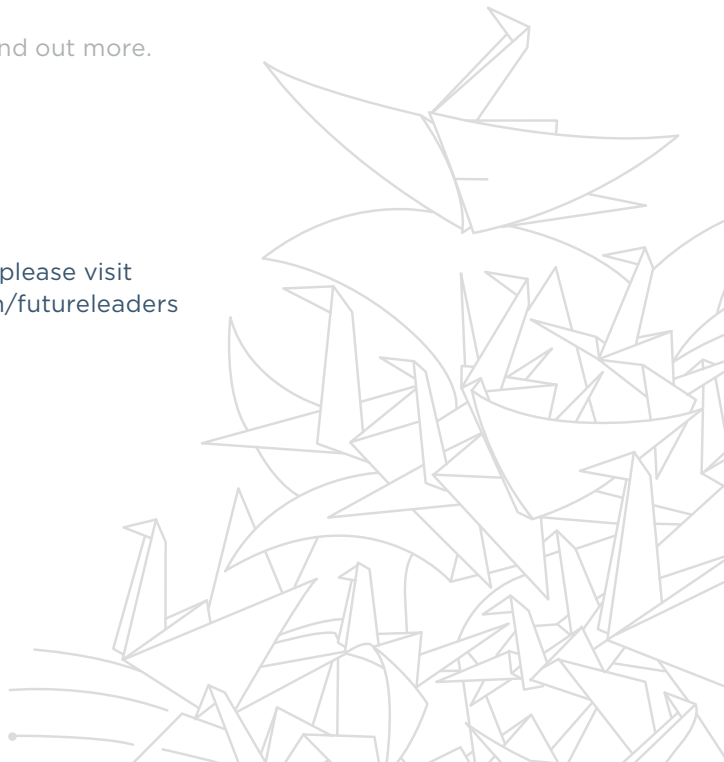
Please get in touch to find out more.

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 Addleshaw Goddard

For further information please visit addleshawgoddard.com/futureleaders





An amazing course – it combines top quality management training with priceless information – sharing with a unique group of peers at a similar level.

Head of Legal, international specialist lender



**PROBLEMS. POSSIBILITIES.
COMPLEXITY. CLARITY.
OBSTACLES. OPPORTUNITIES.
THE DIFFERENCE IS
IMAGINATION.
THE DIFFERENCE IS AG.**

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