

WHEN THE GLOVES CAME OFF IN COSMETICS

LITIGATION FUNDING +
INJUNCTION + ARBITRATION

UK CLIENT.
US ARBITRATION

Our client, an established cosmetics distributor, had the extremely valuable rights to distribute a global beauty brand. The brand was purchased by a global cosmetic giant, who wanted to take the distribution in house but, instead of negotiating, alleged breaches of contract and sought to simply seize control.

Our client vigorously rebutted the business-critical claims and asserted its rights. The global giant did not want to listen and hired US litigators to railroad the issue - which is when our phone rang.

Our response? We injuncted the attempts to seize control, arranged a litigation funding package, and then took the fight to the other side's back yard, culminating in an arbitration in Los Angeles. The outcome? A categorical vindication of our client's position - the Tribunal concluding that our client's opponent "did not act in good faith" and had been "misleading" in its dealings.

Amicable negotiation is always the first choice, but when the gloves come off, you need robust litigators with a focused strategy to fight your corner. And that's exactly what we do.



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